

RUSS MORGAN, MBA

GENERAL MANAGER – MANUFACTURING OPERATIONS

Calgary, Alberta || 403-555-1234 || russmorgan@careerprocanada.ca

Success-driven manufacturing leader with proven expertise turning around and optimizing operations. Spearheads business and operational initiatives delivering on production demands within budget and on time. Implements strategic controls and procedures reducing costs to generate significant savings. Engages employees at all levels by conveying a clear vision for the future. Overcomes seemingly insurmountable challenges, drives superior levels of business performance, and renders long-term profitability.

Executive Leadership || Business Revitalization || Lean Manufacturing || Process Optimization || Long-Term Performance

SELECTED PERFORMANCE MILESTONES

- || Optimized operations and reduced overhead by 30% by consolidating a national business operation with combined annual sales forecasted at \$80 million.
- || Established performance metrics and new business tools that drove both cost and quality efficiencies despite the significant pricing pressures associated with the industry downturn.
- || Spearheaded the transformation of manufacturing processes through lean principles and drove plant efficiency from 75% to 100% in less than two years.
- || Rationalized inventory and implemented innovative strategies including bundled pricing and product reconfiguration; successfully slashed costs by over \$5 million in just six months.
- || Developed employee empowerment and pay-for-performance strategies, solidifying front-line interaction and improving employee morale and union relations.
- || Reengineered operations, consolidating two manufacturing plants into one while reducing work-in-process and raw material inventory by 60%. This led to a multimillion-dollar increase in profitability.
- || Expanded corporate presence and brand in Canada; transformed one manufacturing operation into a *world-class* facility and started up a second fully operational production plant.
- || Established metrics and identified root causes for poor performance. Alleviated non-conformance and improved customer satisfaction 8% year-over-year.
- || Developed and implemented a highly successful on-time delivery system for Tool Room processes achieving 97% on-time delivery.
- || Reduced work-in-process and raw material inventory, improving cash flow while gaining floor space, which lowered storage and borrowing costs resulting in \$2 million in savings.
- || Championed multi-million dollar cost savings through continuous improvement of processes and lean initiatives enhancing corporate profitability.
- || Consistently achieved positive results on quarterly performance scorecard as part of the company's largest manufacturing region.

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DIVERSE PROFESSIONAL CHRONOLOGY

ABC Inc., Calgary, AB,

www.abcinc.ca

2020 – Present

\$75 million supplier of parts and modular assemblies for the automotive and the agricultural equipment industry.

GENERAL MANAGER / PLANT MANAGER

Retained to lead all aspects of manufacturing. Mandated to turnaround operations and maximize cost effectiveness. Oversee 60 employees, enhance engineering and production, ensure quality assurance, and control inventory.

SCOPE: 60 employees, \$75 million manufacturing goods per annum, 50 SKUs.

RESULTS: Drove \$80 million in revenue during a downturn in the market, improved efficiencies 25%, and cut inventory costs by \$5 million.

DEF Inc., Toronto, ON

www.definc.com

2005 – 2019

\$1 billion international production, marketing, and distribution organization with ongoing commitment to innovative food products. 3,000 employees in eight international facilities.

GENERAL OPERATIONS MANAGER (2015 – 2019)

Promoted multiple times, culminating in full responsibility for Canadian operations. Tasked with restructuring the organization and developing systems to keep pace with an aggressive growth strategy. Oversee the start-up and expansion of two facilities in Canada.

SCOPE: 100 employees, \$150 million P&L, 70 SKU's from 400 raw materials.

RESULTS: Attained 100% against all targets and objectives, improved customer satisfaction 8% year over year, slashed inventory costs by 20%, drove 97% on-time delivery, and awarded the top percentile in employee management surveys.

ASSISTANT OPERATIONS MANAGER (2013 – 2015)

PRODUCTION SUPERVISOR (2011 – 2013)

SUPERVISOR (2007 – 2011)

ACADEMIC DEVELOPMENT

MASTERS BUSINESS ADMINISTRATION

Schulich School of Business, York University

BACHELOR OF ECONOMICS

Western University

LOGISTICS MANAGEMENT

Schulich School of Business, York University

Negotiations, Time Management

Six-Sigma, Leadership & Conflict Resolution

Lean Manufacturing

Kaizen Quality

ISO 9001:2015

Mechanical Design Apprenticeship

BUSINESS AFFILIATIONS

The Association for Operations Management (AOM)

Ontario Assoc. of Certified Eng. Technicians (OACET)

North American Die Casting Association (NADCA)

Automotive Parts Manufacturing Association (APMA)

High Performance Manufacturing Consortium (HPMC)

Ontario Candu Institute (OCI)

PROFESSIONAL REFERENCES

LINKEDIN [linkedin.com/in/inform](https://www.linkedin.com/in/inform)

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Revitalizing business and driving long-term bottom-line value

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